## PLEASE NOTE

This market research questionnaire is only to be used with trusted members of your family, friends and classmates!

## Fiver Challenge

## Market Research Questionnaire Template

- Asking your friends, classmates and family to help with market research is a great way to help you find out important information about your business idea.
- You can use these questions or add your own if you would like asking the questions and filling in the answers.
- For each question write down how many people gave each answer.


Q1 How old are you?
Number of people who answered
Under 11 years
11-19 years
20-44 years
45-59 years
60 + years
e2 What do you do?

| Go to primary school | Number of people who answered |
| :--- | :--- |
| Go to secondary school |  |
| Go to college or univiersity |  |
| Full time employed |  |
| Part time employed |  |
| Other For example:- retired |  |

@3 How much would you pay for my (add your idea in the box below)?
Number of people who answered

| Up to 99p |  |  |
| :--- | :--- | :--- |
| $£ 1-£ 1.99$ |  |  |
| $£ 2-£ 3.99$ |  |  |
| More than $£ 4$ |  |  |

Q4. How likely are you to buy my (add your idea in the box below)?

|  | Number of people who answered |
| :--- | :--- |
| Very likely |  |
| Likely |  |
| Maybe |  |
| Not likely |  |

If the answer is "Maybe" or "Not likely", how could I make you more likely to buy from my business?

Q5 How many of my (add your idea in the box below) would you buy?

|  | Number of people who answered |
| :--- | :--- |
| One |  |
| Two |  |
| Three |  |
| More than three |  |

©6 Add a question to find out more about how your product looks.
With this question you can change the question to fit your idea or design.
It could be - which of the following designs would you buy?
Number of people who answered
Coloured stripes
Coloured dots
Flowers
Stars
Animals

## How would it look?

Is there anything else you would like to know about my idea?

